



FUNDRAISING NEWS

FEBRUARY - MARCH 2024

## FUNDRAISING IS CHANGING AT KYTONS

SAME GREAT PRODUCTS, BUT MORE PROFIT FOR YOU!

NOW

25%

profit on ALL Kytons fundraising products across all of our ranges

+

5%

extra profit if you pack your own individual orders (or we can still pack them for you)

THAT'S UP TO 30% PROFIT EVERY TIME YOU DO A KYTONS FUNDRAISER!

We've increased the profit on all of our products to a flat 25% to make fundraising simpler and to help SA community groups to raise more funds for them to spend on the things that matter.

## 🎵 HOT CROSS BUNS, HOT CROSS BUNS 🎵

RAISE FUNDS SELLING KYTONS AWARD WINNING HOT CROSS BUNS AND OTHER TREATS THIS EASTER.

Tis the season for everyone to be looking for quality hot cross buns to enjoy with family and friends, so why not run a Kytons fundraiser this Easter??



Combine Kytons award winning hot cross buns (we've previously won best in Australia) with Kytons famous lamingtons (we've won best in the country for these too) and you're on a fundraising drive winner!

\*Kytons Traditional and Fruitless Hot Cross Buns are vegan

"Hot Cross Bun and Lamington Drives" are available Tuesday 19th March – Wednesday 27th March (including Saturday 23rd).



"Easter" drives not only feature the hot cross buns and lamingtons, but a selection of other Kytons delicious products – cookies, slices and fruit crumbles.

"Easter Drives" available from Tuesday 19th – Saturday 23rd March.

## KYTONS EASTER FUNDRAISING

Weekdays, Tuesday 19th March – Wed 27th March  
PLUS Saturday 23rd March

FORMS IN THIS PACK



## KYTONS BAKERY WINS SA PREMIER'S FOOD AND BEVERAGE INDUSTRY AWARD CONSUMER AWARD

Awarded at a gala dinner in November, nearly the whole Kytons team was at the event to receive the award and celebrate into the night.

This award is voted on by the SA public (if you voted a HUGE thank you from us!) and is recognition by those in the community who enjoy our products, which makes this the sweetest of prizes to win.



KYTONS BAKERY AUSTRALIA

15 LINDSAY AVENUE, EDWARDSTOWN, SOUTH AUSTRALIA 5039

PHONE (08) 8177 0156 · [kytonsbakery.com.au](http://kytonsbakery.com.au)

Make life Special!

# PRODUCT PRICES & AVAILABILITY 2024

Please check the chart below for EXACTLY when products are available.  
If you are unsure of availability please call us to confirm.

**NEW**  
**25% PROFIT**  
ON ALL PRODUCTS

## KYTONS CLASSICS FUNDRAISING PRODUCTS

AVAILABLE ALL YEAR ROUND (EXCLUDING EASTER WEEK & CLOSED DATES)

	SUGGESTED SELL PRICE TO YOUR CUSTOMERS	COST TO YOUR GROUP INC GST	PROFIT TO YOUR ORGANISATION PER PACK (25%)
Traditional Lamingtons - 1 dozen	\$15.50	\$11.63	\$3.88
Choc Raspberry or Choc Coffee Lamingtons - 6 pack	\$8.90	\$6.68	\$2.23
Mini Lamingtons - 24 pack	\$19.50	\$14.63	\$4.88
Native Lamingtons - Lemon Myrtle & Coconut - 6 fingers/pack	\$9.90	\$7.43	\$2.48
Bucket Choc Chip Cookies - 750g	\$23.50	\$17.63	\$5.88
Butter Finger Biscuits - 150g	\$8.80	\$6.60	\$2.20
Macadamia and White Bites - 150g	\$8.80	\$6.60	\$2.20
Apple or Apricot Crumble Family Pies	\$12.50	\$9.38	\$3.13

## EASTER FUNDRAISING PRODUCTS

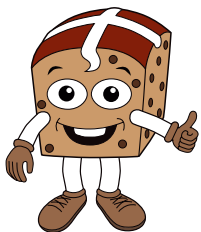
HOT CROSS BUNS AND LAMINGTONS ON BOTH "EASTER" & "HOT CROSS BUN/ LAMINGTON" FORMS

**VEGAN**

Hot Cross Buns Traditional or Fruitless - 12 snack size (GST FREE)	\$12.50	\$9.38	\$3.13
Kytons Menz FruChocs Hot Cross Buns - 6 large buns (GST FREE)	\$10.50	\$7.88	\$2.63
Lifestyle Baker's Gluten Free Hot Cross Buns - 3 buns (GST FREE)	\$7.50	\$5.63	\$1.88
Traditional Lamingtons - 1 dozen	\$15.50	\$11.63	\$3.88
Choc Raspberry or Choc Coffee Lamingtons - 6 pack	\$8.90	\$6.68	\$2.23
Mini Lamingtons - 24 pack	\$19.50	\$14.63	\$4.88
Native Lamingtons - Lemon Myrtle & Coconut - 6 fingers/pack	\$9.90	\$7.43	\$2.48

ITEMS BELOW ALSO FEATURED ON "EASTER FORM" (AVAILABLE 19TH - 23RD MARCH ONLY)

Bucket Choc Chip Cookies - 750g	\$23.50	\$17.63	\$5.88
Macadamia and White Bites - 150g	\$8.80	\$6.60	\$2.20
Apple or Apricot Crumble Family Pies	\$12.50	\$9.38	\$3.13
Macadamia Apricot Slice - 165g	\$14.00	\$10.50	\$3.50
Rocky Road Gift Pack - 230g	\$14.00	\$10.50	\$3.50



### WHAT'S AVAILABLE WHEN? (NOTE: VERY IMPORTANT)

**Tuesday 19th March - Saturday 23rd March:**

The full **Easter form** including cookies, fruit pies and rocky road or use the **hot cross bun form** or **hot cross bun/ lamington form**.

**Monday 25th - Wednesday 27th March:**

**Hot cross bun form** or **hot cross bun/ lamington form** are available this week. Four varieties of hot cross buns plus five varieties of lamingtons if you wish, makes preparing orders quick and easy for you and for our bakers in their busiest week of the year. **Easter form cannot be used this week.**

## FUNDRAISING FOR THE REST OF 2024

- **Winter Drives** – From May-September (forms available from late March)
- **Christmas Drives** – From early November
- **Classic Drives** – Available all year (except closed dates) - find forms online
- **Straight Lamington Drives** – Available all year (except closed dates) - find forms online



The trade marks MENZ™ and FRUCHOCS™ are used on bakery products in Australia under licence from Robern Menz (Mfg) Pty Ltd



Kytons use the best ingredients, traditional recipes and great care to bake products that delight. Our products are all about the special moments in life – special moments remembered forever.

*Make life special!*

## IMPORTANT DATES 2024/2025

### Retail Outlet Regular Hours

Monday to Friday 9am - 2pm\*

### Phone & Office Hours

Monday to Friday 9am - 4pm

### Extended Easter Hours

Mon 18th March - Thurs 28th March: 8am - 4.30pm

Sat (23rd March only): 9am - 12pm

### Closed Dates 2024

15th - 26th April (school holidays)

8th - 19th July (school holidays)

30th Sept - 11th October (school holidays)

23rd December – 24th January 2025

\*collection of orders outside these times may be possible by prior arrangement

## WOULD YOU LIKE KYTONS TO PACK YOUR INDIVIDUAL ORDERS FOR YOU?

Kytons can pack your individual orders for you **OR**

Pack your own orders and receive 5% off your invoice! Decide which option works for you and we'll make it happen!

More details in How Kytons "We'll Pack Your Orders" Works" enclosed.

## COUNTRY FORMS

If you are running a fundraiser in a SA country area, we have "country forms" available for you to use to help cover the cost of freighting the products to you. The forms feature all the same products, but at 80c higher than the regular form - the extra profit per item will assist in covering the cost of refrigerated freight to your door. We can email or post the forms to you.

## QKR APP

If your school uses the QKR app to order things online, we can set up a Kytons menu for you to use. Email [lamington@kytonsbakery.com.au](mailto:lamington@kytonsbakery.com.au) or call 81770156 to receive the QKR form to fill out. Once you return the form, then Kytons and QKR take care of orders and money – you just need to publicise your fundraiser!

## kytonsbakery.com.au

- Extra copies of forms
- Forms with active fields you can type in – useful if you're emailing your forms
- Colourful, easy to read, product, ingredient and nutritional information
- Hints for a successful fundraiser
- Tally sheet to add up your orders
- Subscribe to our e-news to receive regular Kytons updates during the year
- Kytons logos and product photos if you're creating your own form or flyer



[kytonsbakery.com.au](http://kytonsbakery.com.au)



BUY SA. FOR SA.

# KYTONS FUNDRAISING FACTS 2024



Kyttons has been South Australian owned since 1938 and we specialise in assisting community groups to fundraise with our delicious bakery products. We bake all of our products here in Adelaide and being local we offer personalised advice and support for your fundraising drive.

While we are best known for Kyttons award winning lamingtons, which have **twice been awarded first prize** by the National Baking Awards, we also offer a variety of other products to fundraise with – Hot Cross Buns (**previous winner of the National Hot Cross Bun Competition**), Winter Range, including sweet and savoury pies and a Christmas Range, featuring festive fare and gift ideas.

You'll find lots more information about Kyttons product ranges, product availability and tips for running a successful Kyttons Fundraising Drive in the attached fundraising pack and on our website [www.kyttonsbakery.com.au](http://www.kyttonsbakery.com.au)

## 7 EASY STEPS TO RAISING FUNDS WITH KYTONS PRODUCTS

1. Plan the date to receive your products and **call to book the date with Kyttons**.
2. Work out the date for forms to be returned to you. **Remember to allow yourself enough time to collate orders and notify Kyttons by Thursday the week prior to your collection/delivery date.**
3. Put the dates on the master form (you'll find several types enclosed, choose the one containing the products you wish to fundraise with), photocopy and distribute to your students/members etc. Forms with active fields for emailing can be found on our website.
4. Collect forms, money and tally the totals. **You'll find a tally sheet on our website.**
5. **Ring Kyttons with the final order or email the tally sheet by Thursday the week prior to your collection/delivery date.**
6. Pick up or have your orders delivered (we can now pack your Individual orders - see separate information sheet) and distribute to your customers.
7. Plan how to spend your new funds!

**IMPORTANT:** Please check your chosen day of the week and date against the product availability chart in the attached newsletter.

## OTHER IMPORTANT INFORMATION ABOUT FUNDRAISING WITH KYTONS

### WE CAN PACK YOUR INDIVIDUAL ORDERS

Kyttons can pack your individual orders for you or offers a discount if you pack them yourselves:

- We can pack the individual orders (one order per student/member), removing the need to gather together a team to do this task **OR**
- If you choose to pack the orders yourself, we'll give your group a 5% discount off your invoice total (we suggest this option for country customers as packing individual orders will increase the freight costs).

Please see the "How Kyttons 'we'll pack your orders' works" information sheet for more information.

### Minimum Orders

There is no minimum order requirement but orders of less than 24 packets will attract the "suggested sell price to your customer" price detailed in the enclosed newsletter.

### Payment

Unless being freighted to the country, orders are cash on delivery or collection. Payment can be made by EFT prior to collection or cash, cheque or eftpos if you are collecting from Kyttons. Country orders are dispatched with a 7 day account enclosed.

### Delivery

Delivery is available to both the Adelaide metropolitan area or via freight company to regional SA (subject to availability of refrigerated transport).

#### Adelaide Metropolitan Area

Delivery cost is on a sliding scale depending on how many products you sell.

Less than 150 items	\$40
150 – 300 items	\$30
More than 300 items	Free Delivery

**Or we encourage you to visit Kyttons at Edwardstown to collect your order.** Our staff will assist you to load your order into your car and the following is a guide for what you can expect to fit in your vehicle (no passengers, luggage, children's car seats and an empty boot).

#### For one large order

- A medium sized sedan holds at least 200 packets
- A medium sized wagon holds at least 300 packets

#### For Individually packed orders

- A medium sized sedan holds at least 150 packets
- A medium sized wagon holds at least 220 packets
- A large 4wd or SUV holds at least 300 packets



### Country Delivery

Delivery to most country areas is available, but please check available days and costs with Kyttons before distributing your forms. We can also supply country customers with "country" forms with products listed at 80c above the regular price to help you cover the cost of refrigerated freight to SA country areas.

### Handling Stock

Please refer to product packaging and cartons for exact storage instructions. Lamingtons, pies & winter puddings require refrigeration if not distributing on the day of collection/delivery.

### Finally

Remember we're here to help, so please contact us via phone (8177 0156) or email ([lamington@kyttonsbakery.com.au](mailto:lamington@kyttonsbakery.com.au)) if we can assist you in any way.

*Happy Fundraising!*

**Darren & Sharon Sutton**

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# HOW KYTONS “WE’LL PACK YOUR ORDERS” WORKS...

Kytons can pack your individual orders (so you don’t have to gather people together to do this task), or you can choose to pack your orders and Kytons will give you a 5% discount off your final invoice. This sheet relates to Kytons packing the orders for you.



## SCHOOLS THAT USE THE QKR APP

Your whole fundraiser can be run through the QKR APP – please contact Kytons on 8177 0156 so we can email you a QKR information sheet for you to fill out and return. No need to read the rest of this sheet!

## GROUPS USING THE KYTONS FORMS

1. Send out your order forms and get them back from your members/ students (see “7 steps to fundraising” in our Fundraising Facts for a more detailed process).
2. Download **Kytons Fundraising Tally Sheet** (an Excel sheet on the Kytons Fundraising Page)
3. Enter the **bottom totals** from the order forms you have received onto the tally sheet (some people may return just the slip, others may return the whole form – we just need the bottom totals **as highlighted in yellow to the left** so we can pack one order per member/student). ie - we pack one order per sheet.

*For your records, please hang onto these forms until all orders have been handed out (you’ll need to hand them back to your members if they have returned the whole form).*

4. Email the tally sheet in Excel format, to [lamington@kytonsbakery.com.au](mailto:lamington@kytonsbakery.com.au) (also including your pickup/delivery time) on or before the Thursday prior to the date you would like your orders. Feel free to also give us a call to confirm these details or with any other queries you may have.

Then let Kytons take care of the packing!

5. We will produce stickers from the tally sheet for each of the lines on the tally sheet and pack these orders for you.
6. You collect your orders on the agreed day (or have it delivered – charges apply) and hand out to your members/ students.

**As always please call Kytons on 8177 0156 anytime if you have any questions about how this process works or if you use a different method to our regular forms, pack differently or are unable to access or use the tally sheet. Remember we’re here to help make your fundraiser a success.**

*Note – While we can pack orders for Country Delivery, please talk to us before planning your fundraiser as packing individual orders does have implication for freight costs & we recommend if you can, to pack the orders yourselves.*

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# KYTONS FUNDRAISER - HOT CROSS BUNS & LAMINGTONS 2024

YOUR PURCHASE IS SUPPORTING

YOUR ORDER WILL BE AVAILABLE ON

NAME AND CONTACT NUMBER	HOT CROSS BUNS								LAMINGTONS								TOTAL	PAID ✓		
	VEGAN				GLUTEN FREE				TRADITIONAL		MINI LAMINGTONS		CHOC-RASPBERRY		CHOC-COFFEE				NATIVE LEMON MYRTLE & COCONUT LAMINGTONS	
	TRADITIONAL FRUIT 12 SNACK SIZE @ \$12.50		FRUITLESS 12 SNACK SIZE @ \$12.50		KYTONS MENZ FRUCHOCS BUNS - 6 LARGE @ \$10.50		LIFESTYLE BAKERY'S GLUTEN FREE - 3 PACK @ \$7.50		TRADITIONAL 12 PACK @ \$15.50		MINI LAMINGTONS 24 PACK @ \$19.50		CHOC-RASPBERRY 6 PACK @ \$8.90		CHOC-COFFEE 6 PACK @ \$8.90				NATIVE LEMON MYRTLE & COCONUT LAMINGTONS 6 FINGERS / PACK @ \$9.90	
QTY	COST	QTY	COST	QTY	COST	QTY	COST	QTY	COST	QTY	COST	QTY	COST	QTY	COST	QTY	COST			
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<b>TOTAL</b>																				



- ### HOT CROSS BUNS
- Available in Traditional Fruit, Fruitless and Kyttons Menz FruChocs
  - Plus Gluten Free Buns supplied by Lifestyle Bakery
  - Traditional awarded 1st Prize National Hot Cross Buns Competition
  - Traditional contains quality Australian dried fruit and no peel



- ### LAMINGTONS
- Traditional (12 pack), Choc-Raspberry (6 pack), or Choc-Coffee (6 pack)
  - Plus Mini Lamingtons (24 pack) & NATIVE Lemon Myrtle & Coconut (6 fingers / pack)
  - Traditional twice awarded 1st Prize at National Baking Awards
  - Excellent freezing qualities



Tear here

*Make life special!*

STAY IN TOUCH

HOT CROSS BUNS TRADITIONAL FRUIT	HOT CROSS BUNS FRUITLESS	KYTONS MENZ FRUCHOCS BUNS	LIFESTYLE BAKERY'S GLUTEN FREE BUNS	LAMINGTONS TRADITIONAL 12 PACK	MINI LAMINGTONS 24 PACK	LAMINGTONS CHOC-RASPBERRY 6 PACK	LAMINGTONS CHOC-COFFEE 6 PACK	LEMON MYRTLE & COCONUT LAMINGTONS 6 FINGERS / PACK	TOTAL
@ \$12.50	@ \$12.50	@ \$10.50	@ \$7.50	@ \$15.50	\$19.50	@ \$8.90	@ \$8.90	@ \$9.90	
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

Product photos & more information at [kytonsbakery.com.au](http://kytonsbakery.com.au)

Please complete this section and return:

TO ..... BY ..... PHONE .....

(Organisers Details)

PLEASE SUPPLY ..... PHONE ..... ATTACHED IS PAYMENT OF \$ .....

(Purchasers Details)





# KYTONS FUNDRAISER - LAMINGTONS 2024

YOUR PURCHASE IS SUPPORTING

YOUR ORDER WILL BE AVAILABLE ON

NAME AND CONTACT NUMBER	TRADITIONAL LAMINGTONS 12 PACK @ \$15.50		MINI LAMINGTONS 24 PACK @ \$19.50		CHOC/RASPBERRY LAMINGTONS 6 PACK @ \$8.90		CHOC/COFFEE LAMINGTONS 6 PACK @ \$8.90		NATIVE LEMON MYRTLE & COCONUT LAMINGTONS 6 FINGERS / PACK @ \$9.90		TOTAL	PAID ✓
	QTY	COST	QTY	COST	QTY	COST	QTY	COST	QTY	COST		
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<b>TOTAL</b>												

WHAT'S A MORE AUSTRALIAN WAY TO RAISE MONEY THAN A LAMINGTON DRIVE?



## LAMINGTONS

- Traditional (12 pack), Choc-Raspberry (6 pack), or Choc-Coffee (6 pack)
  - Mini Lamingtons (24 pack)
- **NATIVE** Lemon Myrtle & Coconut (6 fingers / pack)
- Traditional twice awarded 1st Prize at National Baking Awards
- Excellent freezing qualities

*Make life special!*

STAY IN TOUCH

Tear here



TRADITIONAL LAMINGTONS 12 PACK @ \$15.50	MINI LAMINGTONS 24 PACK @ \$19.50	CHOC/RASPBERRY LAMINGTONS 6 PACK @ \$8.90	CHOC/COFFEE LAMINGTONS 6 PACK @ \$8.90	LEMON MYRTLE & COCONUT LAMINGTONS 6 FINGERS / PACK @ \$9.90	TOTAL
					\$

Product photos & more information at [kytonsbakery.com.au](http://kytonsbakery.com.au)

Please complete this section and return:

TO ..... BY ..... PHONE .....

PLEASE SUPPLY ..... PHONE ..... ATTACHED IS PAYMENT OF \$ .....



